

CLARIE LAW OFFICES, P.A.



“Our billable time has grown by a third, which has in turn increased our collections by as much as 25 percent”

Steve Senentz
Clarie Law Offices, P.A.

Firm Name

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Practice Areas

Wills, Trusts, and Estates
Probate Litigation
Adoptions
Family Law

Location

South Pasadena, FL

Firm Size

13

Firm Challenges

- Need to access client data at any time and from any location
- Improve the capturing of time and expenses
- Reduce inefficiencies and errors in billing

Firm Results

- Access to client data by every firm employee, from wherever they are located
- Generate invoices twice as fast as before
- Productivity increased two-fold
- Billable time increased by a third
- Collections improved by 25%

How 13-Member Clarie Law Offices Improves Productivity, Captures More Time, and Increases Billings

Clarie Law Offices, P.A., is a 13 member firm located in South Pasadena, Florida. The boutique law firm specializes in Wills, Trusts, Estates, Probate Litigation, Adoptions and Family Law.

The firm wanted a cloud-based practice management system with the ability to securely access data from any location without having to maintain internal hardware and software systems, as they were currently doing. “Of all the SaaS systems we tested, Rocket Matter succeeded in providing the functionality we needed,” says Steve Senentz, the firm’s office administrator.

Rocket Matter allows Clarie Law Offices to marshal their client data so that it can be viewed all in one place: “Any staff member can now look at a matter to see its calendar of events, what tasks are pending, how much time and expense have been incurred to date, or the state of a client’s account balances.”

“Generating the final invoices is so much faster than in our previous practice billing system that we are probably spending half the time we used to here,” Steve notes.

Close integration with the firm’s Google Apps accounts was a huge plus: “Wherever we go and from any device, changes in schedule via Google’s Calendar show up concurrently in Rocket Matter.”

“Relatedly, the free iPhone and iPad apps are extremely useful for referencing the firm’s clients and matters while on the go. And the ability to directly enter billable time or expenses via these apps while traveling away from the office is another huge time-saver,” Steve adds.

Another feature that impressed was the efficiency in capturing time and linking billable hours to matters. “While logged into Rocket Matter with a built-in on-screen timer running, attorneys can return a client’s phone call, type conversational notes into a text box, capture the exact amount of time spent talking, and click “bill” to save the entry as a new billable item,” says Steve. “Our billable time has likely increased by as much as a third, and discrepancies in billing have greatly been reduced.”

“Productivity has doubled,” Steve concludes. “The lag time between data entry and being ready to bill has practically disappeared. We spend less time generating invoices for the clients, which has contributed to our overall productivity and increased our collections by 25 percent.”